



Overview on the outcomes of the 1st cut-off date, and 2nd cut-off date : budget, priority, assessment process

*National Info-day Bando CEF Blending
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Outcomes of the 1st cut-off date

2017 CEF Transport Blending Call

Priorities and indicative budget

FO1 - €700 million	FO2 - €500 million*	FO3 - €150 million
Core Network Corridors € 450 million	Innovation and new technologies €490 million*	Single European Sky €40 million
Other sections of the Core Network € 100 million		Intelligent Transport Services for road €40 million
Rail interoperability €50 million	Safe and secure infrastructure €10 million	Motorways of the Sea €40 million
ERTMS €100 million		Nodes Core Network €10 million
	<i>* As modified by the Corrigendum adopted on the 8 November 2017</i>	Multimodal logistics platforms €20 million

1st Cut Off results

Selected proposals per priority

Priority	Number of proposals recommended for funding	Recommended funding, €
Core Network Corridors	16	672,480,245
Other sections of the Core Network	1	4,477,600
Rail interoperability	1	7,276,800
European Rail Traffic Management System (ERTMS)	7	190,876,225
Innovation and new technologies	9	116,591,261
Safe and secure infrastructure	/	/
Single European Sky - SESAR	1	10,948,265
Intelligent Transport Systems for Road (ITS)	/	/
Motorways of the Sea (MoS)	1	4,338,889
Nodes of the Core Network	2	10,646,579
Multimodal logistics platforms	1	2,114,129
Grand Total	39	1,019,749,993

1st Cut Off results for Italy

€ 66.6 million to 6 projects in Italy

- Ravenna Port Hub: Infrastructure Works
- GAINN for South Europe Maritime LNG roll-out
- GAINN for Mobile Infrastructure Deployment
- Retrofit of E405/E412 MIR Locomotives
- BClink: MoS for the future
- Central European Ultra Charging

Success rate of Italian projects: 86%



Assessment process

Submission of applications

Cut-off dates: **12 April 2018 at 17:00:00**

Mandatory electronic submission only using the **TENtec** eSubmission module

All application forms and access to TENtec eSubmission module available via call page on INEA website

Submission of applications

Application Forms

Part A

Main characteristics of the proposal

Part B

Administrative information

NEW

PART E

&

Letter of Support

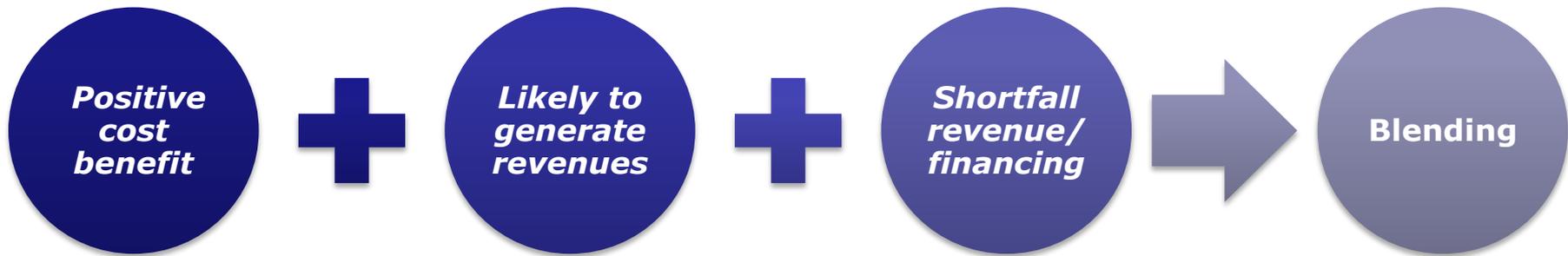
Part C

Information on compliance with EU law

Part D

Technical and financial information

Which projects are good candidates for the Blending call?



Submission of applications

Tips to increase your chances

Start preparing your proposal as early as possible.

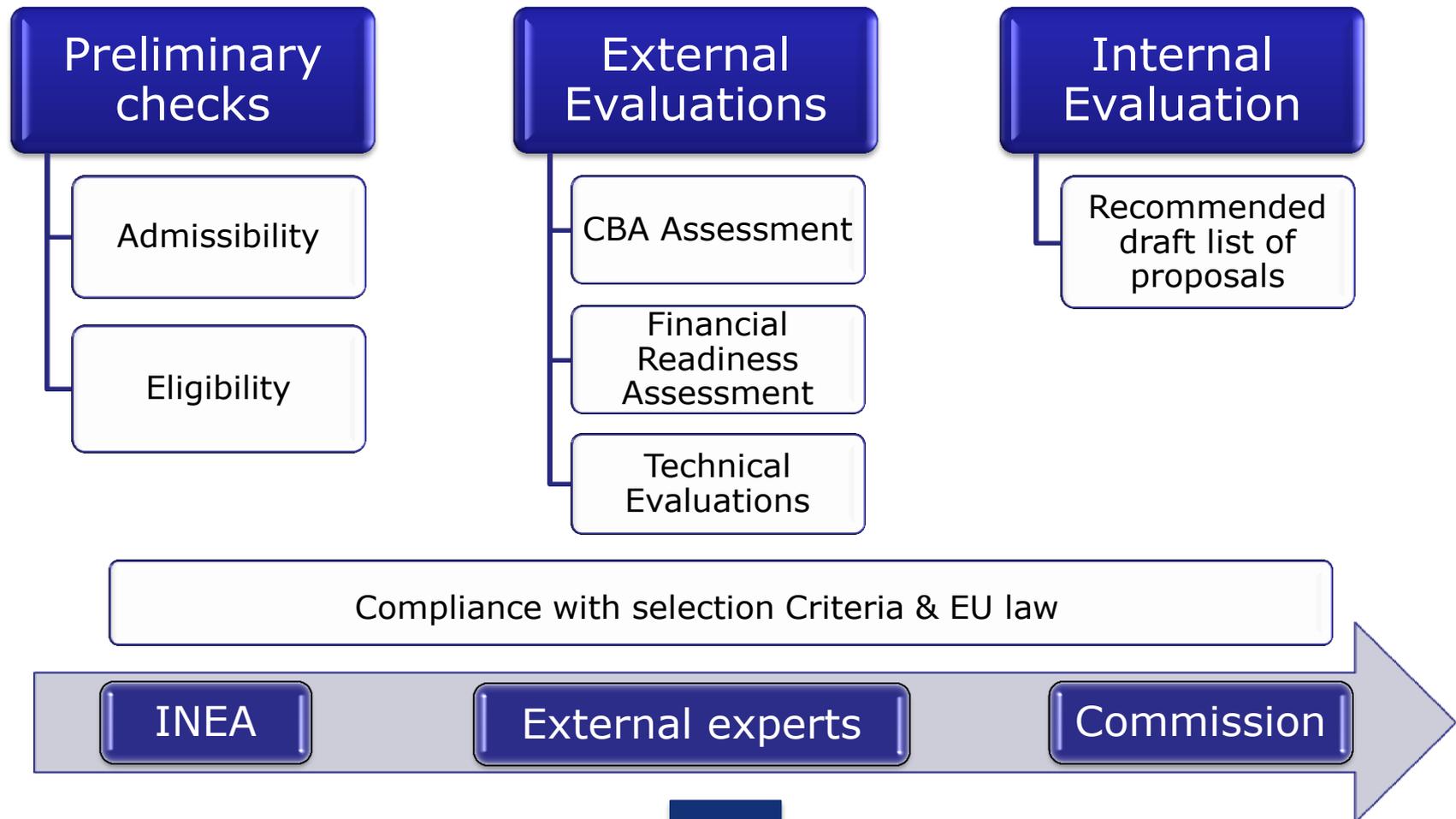
Inform Member States authorities timely.

Contact your financial advisor/institution in advance.

Refer to the proposal checklist.

Evaluation of Proposals

Evaluation Steps



Evaluation of Proposals

Technical Evaluation Criteria

Relevance

Maturity*

Impact**

Quality

* Additional input from Financial Readiness Evaluation

** Additional input from CBA Assessment

Grant Preparation

Signature is not dependent upon financial close

Grant disbursement is dependent upon financial close

12 months after the signature of grant agreement...

If financial close – grant disbursement

If no financial close – termination of the contract

Indicative timeline of the selection process

Call publication	8 February 2017
2nd Cut-off date for submission	12 April 2018 (17:00:00 Brussels time)
Evaluation of proposals	April – July 2018
Consultation of CEF Coordination Committee Information of European Parliament	September 2018
Adoption of Selection Decision	September 2018
Launch of Grant Preparation	As of September 2018
Time To Grant	January 2019



Application Form specific to Blending

Form E.1 – General Case

Subject to confidentiality, the applicant is required to provide information on:

1. The project (information additional if the scope of project includes activities that are beyond the scope of the Actions)
2. Maturity of the project
3. Borrowing entity (if different from the applicant)
4. Financial readiness as regards:
 - The Sector
 - Management and corporate governance
 - Financial aspects
 - List of supporting documents: supporting documents (analysis, surveys, contract,..) not required, but listed

Form E.2 - PPP/Concession

Subject to confidentiality, the applicant is required to provide information on:

1. the project (information additional if the scope of project seeking financing beyond the scope of the Actions for which a grant is sought)
2. Maturity of the project
3. Borrowing entity (if different from /if already known)
4. Financial readiness (including list of supporting documents)

Letter of Support – General Case

Letter of Support: drawing on the information provided by the Applicant in Application Form E.1, shall demonstrate that the timetable allows for a Financial Close within 12 months after grant agreement.

Information to be included:

- 1. Identity of the Borrower (if not the same as the applicant)*
- 2. Brief project description*
- 3. Type & Level of financing that the institution(s) could provide, and conditions*
- 4. Stage of approval and expected timetable and foreseen date of financial close and conditions*
- 5. Financial capacity and business plan of the grant applicant, grant beneficiary and borrowing entity as appropriate and conditions*

Supporting document summarized and listed in form E1

Letter of Support – PPP/Concession

Letter of Support: , drawing on the information provided by the Applicant in Application Form E.2, shall provide evidence that the preparation phase of the project has been completed, and that the PPP/concession, when procured, may proceed successfully to financial close.

Information to be included:

1. *Identity of the Borrower (if not the same as the applicant)*
2. *Brief project description*
3. *Stage of approval and expected timetable and foreseen date of financial close and conditions*

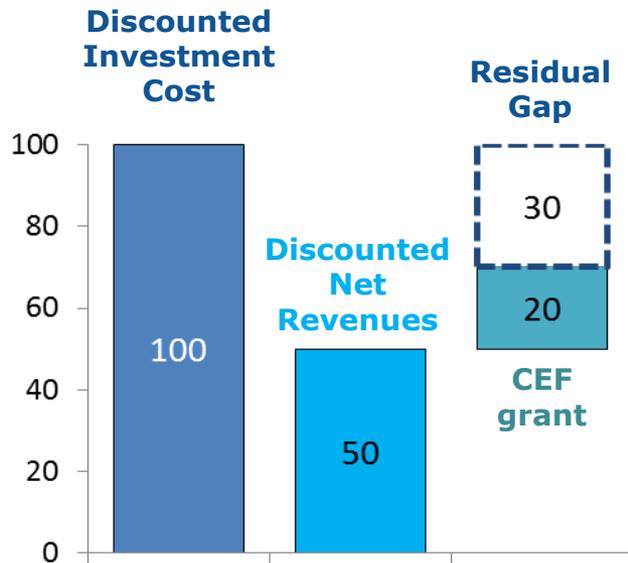
Supporting document summarized and listed in form E2



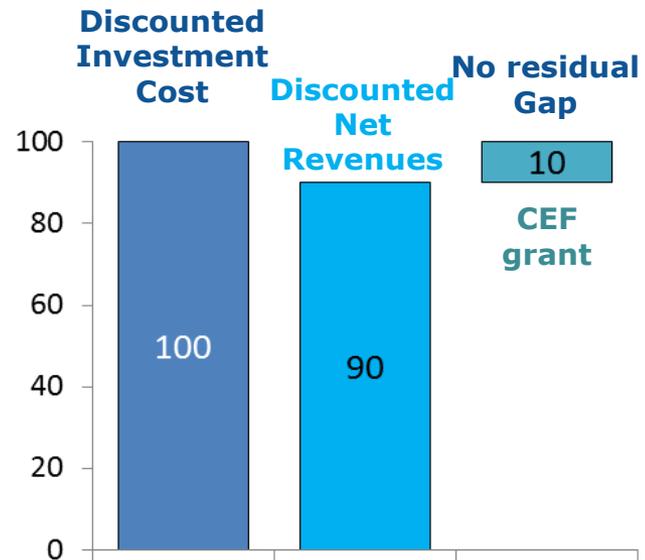
Cost Benefit Analysis

Grant modulation

The "modulated EU co-funding amount" is the lowest of the following values: "funding gap amount" or "maximum co funding amount"



Funding gap = 50 (50% of EC)
 Max Co-funding amount 20 (20% of EC)



Funding gap = 10 (10% of EC)
 Max Co-funding amount 20 (20% of EC)

Sensitivity analysis

The performance indicators of the economic analysis shall be recalculated on the basis of the following scenarios:

- Increases of 25% on construction costs
- Delays to Project completion of 6, 12 and 24 months
- Increases of 25% on annual operating costs over the reference period

Public-Private Partnerships

Consolidated the analysis to cover both the granting and operating entities of the project

Calculate the financial return on private equity (FRR/Kpe)

For PPPs using availability payment schemes, such payment mechanisms should not be considered as revenues in the funding gap calculation

For projects fully based on availability payments the EU co-funding requested shall be justified through an "affordability" analysis instead



Novelties 2nd Cut-Off

New guidance - CBA and FR Checklist

Helps you not forgetting requirements related to Cost Benefit Analysis and Financial Readiness.

Can be used to self-assess the quality of the proposal regarding CBA and FR



2017 CEF Transport Blending call for proposals

✓ Cost-Benefit Analysis and Financial Readiness checklist

This checklist will help you to fully address the qualitative and quantitative requirements of the Blending Call related to the Cost Benefit Analysis and Financial Readiness.

This checklist is neither obligatory nor exhaustive: please carefully read the Work Programme and the call text (as amended), application forms, Guide for Applicants and other documents relevant to the 2017 CEF Transport Blending call for proposals.

Cost-Benefit Analysis

Part D

It is your responsibility as applicant to demonstrate how your proposal addresses the requirement of providing a Cost-Benefit Analysis as indicated in the call text.

The evaluation of your proposal is based on the content you provide in the application form, so remember to be as clear as possible. Neither assumptions nor requests for additional information will be made after a proposal has been submitted.

Did you ...?

- | | | |
|--|-------------------------------|-------------------------------|
| 1. Make sure that the CBA clearly explains what is the scope of the CBA analysis and to what extent this scope is consistent with the definition of "Single Unit of Assessment", that is provided in the proposed DG REGIO methodology (page 32) | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 2. Make sure that the CBA describes separately the revenues and costs of scenario with and without the project | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 3. Justify the reference period of the CBA analysis (if different from the recommendation of the DG REGIO methodology) | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 4. Justify the economic and financial discount rates in accordance with the Guide for Applicants if you have retained a value higher than the recommended values | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 5. Make sure that the CBA Financial Analysis uses a consolidated approach in accordance with section of 6.1.1 of the Guide for Applicants (where applicable) | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 6. Make sure that the CBA includes a demand analysis | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 7. Describe the contractual arrangements on which revenues generation is based | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |
| 8. Properly describe the parameters based on which the Residual Value, if any, has | Y
<input type="checkbox"/> | N
<input type="checkbox"/> |

New guidance - CBA template

Meant to support applicants in the presentation of the results of their CBAs in a common and simplified format and facilitate the verification of CBA analyses

The use of this template is not mandatory. The provision of a CBA report is still required and this template shall not substitute such report.

SIMPLE and USEFUL

CBA template structure

3 Output sheets

2017 CEF BLENDING CALL - 2nd Cut Off Economic Analysis Proposal code: 2017-XX-TM-0000-W		CEP programme									
NPV @ 0.0%		2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Project investment cost	-	-	-	-	-	-	-	-	-	-	-
Replacement cost	-	-	-	-	-	-	-	-	-	-	-
Project O&M costs	-	-	-	-	-	-	-	-	-	-	-
Residual value of investment	-	-	-	-	-	-	-	-	-	-	-
Total economic costs	-	-	-	-	-	-	-	-	-	-	-
Total economic benefits	-	-	-	-	-	-	-	-	-	-	-
ENPV / Net benefits	-	-	-	-	-	-	-	-	-	-	-
ERR	#NUM!										
B/C RATIO	#DIV/0!										

Summary of sensitivity tests		ENPV	ERR
Project investment cost	+25%	-	#NUM!
Operation cost	+25%	-	#NUM!
Delay in implementation	6 months	-	#NUM!
	12 months	-	#NUM!
	24 months	-	#NUM!

2017 CEF BLENDING CALL - 2nd Cut Off Funding Gap Proposal code: 2017-XX-TM-0000-W		CEP programme	
Not Applicable			

Return on investment	NPV @ 0%	
Discounted revenues		
Discounted costs		
Discounted residual value		
Discounted net revenues		
Discounted investment cost		
Funding Gap		
Funding Gap Rate		

	Funding Gap Rate
	Max Co-funding Rate
	Modulated Co-funding Rate

2017 CEF BLENDING CALL - 2nd Cut Off Financial Analysis Proposal code: 2017-XX-TM-0000-W		CEP programme										
Return on investment before CEF		NPV @ 0.0%	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027
Project investment cost	-	-	-	-	-	-	-	-	-	-	-	-
Replacement cost	-	-	-	-	-	-	-	-	-	-	-	-
Project O&M costs	-	-	-	-	-	-	-	-	-	-	-	-
Total revenues	-	-	-	-	-	-	-	-	-	-	-	-
Residual value of investment	-	-	-	-	-	-	-	-	-	-	-	-
FNPV(C)	-	-	-	-	-	-	-	-	-	-	-	-
FRR(C)	#NUM!											

Clarifications

Creditworthiness can be used to support the Financial Readiness but requires justification and information

Divergence from 4% Financial Discount Rate may be supported by the calculation of the Weighted Average Cost of Capital (WACC)

Use of indicators (on a voluntary basis)

- Leverage and Multiplier rates
- Financial indicators
 - Return on Investment after CEF Grant
 - Return on Investment after all Grants

Contact INEA



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